



THE THOMPSON AGENCY
 Life • LTC • Disability • Annuity • ID-Theft Protection
 BROKERAGE SERVICE | *Making "Life" Easier*

Cost of Permanent Insurance

Multiple Product offerings

40 Year Old \$100,000 Face	Carrier	UW Class	Annual Premium	Cash Value Year 20**	Guarantee
Male	John Hancock Protection UL*	STD	\$969.00	\$5,372.00	age 82
	AIG Secure GUL	STD	\$1,178.00	\$11,780.00	Lifetime
	Lincoln IUL**	STD	\$730.00	\$14,483.00	age 80
Female	John Hancock Protection UL*	STD	\$773.00	\$4,465.00	age 84
	AIG Secure GUL	STD	\$994.00	\$9,940.00	Lifetime
	Lincoln IUL**	STD	\$730.00	\$12,903.00	age 80

45 Year Old \$100,000 Face	Carrier	UW Class	Annual Premium	Cash Value Year 20**	Guarantee
Male	John Hancock Protection UL*	STD	\$1,167.00	\$7,588.00	age 84
	AIG Secure GUL	STD	\$1,241.00	\$12,410.00	Lifetime
	Lincoln IUL**	STD	\$915.00	\$19,075.00	age 85
Female	John Hancock Protection UL*	STD	\$959.00	\$6,191.00	age 86
	AIG Secure GUL	STD	\$1,054.00	\$10,540.00	Lifetime
	Lincoln IUL**	STD	\$824.00	\$17,204.00	age 85

50 Year Old \$100,000 Face	Carrier	UW Class	Annual Premium	Cash Value Year 20**	Guarantee
Male	John Hancock Protection UL*	STD	\$1,456.00	\$10,232.00	age 86
	AIG Secure GUL	STD	\$1,523.00	\$15,230.00	Lifetime
	Lincoln IUL**	STD	\$1,168.00	\$25,123.00	age 90
Female	John Hancock Protection UL*	STD	\$1,228.00	\$9,196.00	age 87
	AIG Secure GUL	STD	\$1,286.00	\$12,860.00	Lifetime
	Lincoln IUL**	STD	\$1,038.00	\$22,948.00	age 90

55 Year Old \$100,000 Face	Carrier	UW Class	Annual Premium	Cash Value Year 20**	Guarantee
Male	John Hancock Protection UL*	STD	\$1,799.00	\$13,008.00	age 89
	AIG Secure GUL	STD	\$1,830.00	\$18,300.00	Lifetime
	Lincoln IUL**	STD	\$1,500.00	\$32,654.00	age 90
Female	John Hancock Protection UL*	STD	\$1,466.00	\$12,360.00	age 89
	AIG Secure GUL	STD	\$1,522.00	\$15,220.00	Lifetime
	Lincoln IUL**	STD	\$1,296.00	\$30,566.00	age 90

60 Year Old \$100,000 Face	Carrier	UW Class	Annual Premium	Cash Value Year 20**	Guarantee
Male	John Hancock Protection UL*	STD	\$2,334.00	\$16,769.00	age 89
	AIG Secure GUL	STD	\$2,381.00	\$23,810.00	Lifetime
	Lincoln IUL**	STD	\$1,992.00	\$41,386.00	age 90
Female	John Hancock Protection UL*	STD	\$1,854.00	\$16,065.00	age 90
	AIG Secure GUL	STD	\$1,971.00	\$19,710.00	Lifetime
	Lincoln IUL**	STD	\$1,992.00	\$38,851.00	age 90

65 Year Old \$100,000 Face	Carrier	UW Class	Annual Premium	Cash Value Year 20**	Guarantee
Male	John Hancock Protection UL*	STD	\$3,002.00	\$21,061.00	age 91
	AIG Secure GUL	STD	\$3,194.00	\$31,940.00	Lifetime
	Lincoln IUL**	STD	\$2,627.00	\$50,988.00	age 90
Female	John Hancock Protection UL*	STD	\$2,422.00	\$20,319.00	age 92
	AIG Secure GUL	STD	\$2,534.00	\$25,340.00	Lifetime
	Lincoln IUL**	STD	\$2,298.00	\$47,491.00	age 90

70 Year Old \$100,000 Face	Carrier	UW Class	Annual Premium	Cash Value Year 20**	Guarantee
Male	John Hancock Protection UL*	STD	\$4,224.00	\$24,328.00	age 92
	AIG Secure GUL	STD	\$4,916.00	\$49,160.00	Lifetime
	Lincoln IUL**	STD	\$3,560.00	\$59,146.00	age 90
Female	John Hancock Protection UL*	STD	\$3,262.00	\$24,047.00	age 93
	AIG Secure GUL	STD	\$3,927.00	\$39,270.00	Lifetime
	Lincoln IUL**	STD	\$3,113.00	\$53,385.00	age 90

*Hancock runs through maturity @ 4.95% on all scenarios

**Lincoln runs through maturity @ 5.88% on all scenarios

***uses default assumptions (4.95% Hancock, 50% ROP on AIG, and 5.88% on Lincoln IUL)